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How Much Is That Doggie In The Window?

I thought you might like this story. It was a great reminder to me not to undervalue others based on appearances. I hope you enjoy it.

A pet store owner was sitting in back reading his newspaper when he heard the bell on his counter ring. He went out front and saw a boy there, leaning on some metal arm crutches, pointing at the "Puppies for Sale" sign.

"How much are you gonna sell those puppies for?" he asked.

The store owner replied, "\$30 each."

The boy pulled some change from his pocket. "I have \$2.37. Can I look at them?"

The store owner smiled and whistled. Out of the kennel came a mother dog, running down the aisle followed by five little puppies.

One puppy was lagging considerably behind. Immediately the little boy singled out the lagging, limping puppy. He asked, "What happened with that one?"

The man explained that when the puppy was born, the vet said that this puppy had a bad hip socket and would limp for the rest of his life.

The little boy got really excited and said, "That's the puppy I want to buy!"

The owner felt compassion for the boy and replied "No, you don't want to buy that little dog. If you really want him, I'll give him to you."

At that, the boy got upset. He looked straight into the man's eyes and said, "I don't want you to give him to me. He is worth every bit as much as the other dogs and I'll pay the full price. In fact, I will give you \$2.37 now and 50 cents every month until I have him paid for."

Humbled, the man carefully wrote up a contract, valuing the puppy at \$30.

Sincerely,

Lisa

Lisa Flashenburg
Your Real Estate Consultant For Life

P.S. What have you learned about the true value of differences? Email me lflashenburg@legaledgere.com or call me at 781-975-0803 and let's talk about it.



Just participated in a great collection drive for **Cradles to Crayons** with the Bay State Executive Association at a Furniture Rental- a great cause for kids!

Lisa's Local Ledger

News To Help You Save Time And Money

September 2012

Better Write It Down

An elderly husband and wife noticed that they were beginning to forget many little things around the house. So, they decided to go see their physician to get some help. Their physician told them that many people their age find it useful to write themselves little notes as reminders. The elderly couple thought this sounded wonderful, and left the doctor's office very pleased with the advice.

When they got home, the wife said, "Dear, will you please go to the kitchen and get me a dish of ice cream with some strawberries on it? Now, better write that down, because I know you'll forget."

"Don't be silly," replied the husband. "A dish of ice cream and some strawberries. I can remember that between here and the kitchen!"

"OK, dear, but I'd like you to put some whipped cream on top. Now you'd really better write it down now. You'll forget," said the wife.

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Mortgage Rates are at their lowest-
ask me for info!

"Come now, my memory's not all that bad," said the husband.

And with that, the husband shut the kitchen door behind him. The wife could hear him getting out pots and pans, and making some noise inconsistent with his preparing a dish of ice cream, strawberries, and whipped cream. He emerged from the kitchen about 15 minutes later.

Walking over to his wife, he presented her with a plate of bacon and eggs.

The wife took one look at the plate, glanced up at her husband and said, "Hey, where's my toast?"

Sometimes you have to laugh, right?

Lisa

Have a Peaceful September

The International Day of Peace on September 21 was voted by the General Assembly as a day of non-violence and cease-fire. The UN invites all nations and people to honor a cessation of hostilities during the Day, and to otherwise commemorate the Day through education and public awareness.

The International Day of Democracy on 15 September will coincide with the observance at UN Headquarters of the International Day of Peace, under the theme of "Peace and Democracy: Make Your Voice heard".

9/11 is a day of remembrance for the United States, and many around the world who lost both loved ones and their sense of freedom in one ugly blow. The new One World Trade Center (1WTC) and museum complex is due to be completed one year from today, reminding us of a loss of innocence while memorializing the innocent.

September Quiz Question

Q: *The person who makes it, sells it. The person who buys it never uses it. The person who uses it doesn't know it. What is it?*

Everyone who faxes, emails or calls in the correct answer by the last day of this month will be entered into a drawing for a \$25 gift certificate to Dave and Busters.

August Quiz Question

Q: *What is in seasons, seconds, centuries and minutes but not in decades, years or days?*

A: *The letter 'n'.*

Congratulations to:

Sue Bradbury of H&K Insurance.

A well-developed sense of humor is the pole that adds balance to your steps as you walk the tightrope of life. ~William Arthur Ward

Let's Lighten The Mood

Two sea monsters were prowling the ocean looking for food. They spotted a ship, dived beneath the surface, and attacked. The sailors were all able to escape, but the creatures happily gorged on the cargo of potatoes that stuffed the ship's hold.

Soon after, they spied another ship and attacked again. Once more the sailors escaped, and once more the sea monsters feasted on a load of potatoes.

Hours later, a third ship approached. And the sea monsters once again attacked and gorged on a cargo of potatoes. By now their stomachs were full, and they were feeling bloated and ill. The first sea monster said, "Why do we keep doing this?"

The second replied, "Well, everyone knows you can't eat just one potato ship."

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**Free Newsletter
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See page 7**

Are You In The Cloud?

A 'cloudy' day is good news for cloud computing early adopters. More and more companies are relying on "the cloud" for their IT operations, according to a survey by Advanced Micro Devices (AMD), which is aiming to become a supplier of processors and chipsets to cloud-computing providers.

Cloud computing enables users to access software, store data, and use applications through a network instead of a single local computer. By spreading your data to remote servers which are themselves backed up in different locations, you save hard drive space, as well as headaches from lost data.

The AMD study found that 42% of participants are using cloud computing in part of their operations, and



60% of those are already seeing business value from the cloud. Of companies not already in the cloud, 32% say they're actively investigating it. Only 3% of organizations said they had rejected cloud computing after looking into it.

Imagination is the beginning of creation. You imagine what you desire, you will what you imagine, and at last you create what you will. ~George Bernard Shaw

Six Innovative Questions

The next time you've got a tricky problem to solve, try using these questions to help you think out of the box:

1. What would happen if . . . ?
2. Do I have to do it this way?
3. What's the silliest way I could do this?
4. What's the worst way I could do this?
5. What if solving this problem were a matter of life and death?
6. What three things would make it better and what three things would make it worse?

Movie Homes For Sale

If you want to live in a piece of Hollywood history, check out these big screen houses for sale over the past year:

- Home Alone. The house that Macaulay Culkin defended against burglars in the 1990 film, located in Winnetka, Ill., listed at \$2.175 million.
- Ferris Bueller's Day Off. Home base for the "righteous dude" played by Matthew Broderick in the 1986 flick is in Highland Park, Ill., and listed at \$1.65 million.
- The Godfather. The house where the wedding reception for Don Vito Corleone's daughter is held, on Staten Island, N.Y. (Long Island in the 1972 movie) re-listed at \$2.675 million (reduced from \$2.9 million).
- The Godfather. Another house from the famous movie, in Beverly Hills, Calif., was used for the scene where a horse's head is left lying in a movie executive's bed. The price for the 29-bedroom mansion was set at \$95 million.
- Moonstruck. The Brooklyn, N.Y., home of Cher and the rest of the Castorini family in the 1987 romance was sold in 2008 for \$3.85 million.

(List prices from The Business Insider and Chicago Now as of May and June 2011)

NEW FEATURE

Lisa's Legends

Send me an interesting story you've seen, a short blurb about your or your business or something interesting that has happened to you recently and you'll be featured in this column!

Example- Congratulations to **Jonathan Karelitz** for completing the **Tough Mudder** race !

3 Interesting Food Facts

Refried beans are only fried once. The reason for the misconception around the name is a translation error. The originals are *frijoles refritos* which actually means "well fried beans" – not re-fried.

Worcestershire sauce, the popular English sauce, is made from dissolved anchovies. The anchovies are soaked in vinegar until they have completely melted. The sauce contains the bones and all.

Coconut water can be used (in emergencies) as a substitute for blood plasma. The reason for this is that coconut water (the water found in coconuts – not to be confused with coconut milk, which comes from the flesh of the coconut) is sterile and has an ideal pH level. Coconut water is liquid endosperm – it surrounds the embryo and provides nutrition.

Thrifty Car Management

You depend on your car, and you take good care of it. But you don't have to throw lavish amounts of money at it. Take heed of this money-saving advice:

- Stick with normal tires. Don't let dealers talk you into super-grip performance tires unless you drive a sports car and really need them. Most high-performance tires are more expensive and don't last as long as regular tires.
- Don't change the oil more than you need to. Check your owner's manual. In the past, many manuals recommended a change every 3,000 miles. These days it's more likely to be 5,000 to 7,500 miles.
- Avoid premium gasoline unless it's necessary. Fuel is expensive enough. High-performance engines may call for premium brands exclusively, but most cars will run just fine on regular gas.
- Skip the mileage-boosting gimmicks. Fuel additives and devices like magnets on fuel lines probably don't have much impact on your mileage.
- Use your smart phone. You may not need an onboard navigation system installed for \$2,000 or so if your smartphone has its own GPS system.

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CUSTOMER SERVICE?**

Request a free copy of my **service directory**. All of the businesses listed in it have a proven track record for providing the kind of outstanding customer service you deserve.

Management cannot be expected to recognize a good idea unless it is presented to them by a good salesman. ~David Ogilvy

You Probably Suspected...

Pringles were originally called "Pringles Newfangled Potato Chips." However, due to the fact that they only contain about 42% potato based content, with most of the rest being from wheat starch and various types of flour, including corn and rice flour, the U.S. Food and Drug Administration made them change the name because their product didn't technically meet the definition of a potato chip.

Their use of the word "chip" was also restricted, forcing them to use "crisp" instead—which got them into further trouble in the UK.

Early Signs Of Diabetes

People with type 2 diabetes often do not have any symptoms. When symptoms do occur, they are often ignored because they may not seem serious. Take a look at yourself and your loved ones for these common symptoms of diabetes, keeping in mind that type 2 diabetes develops slowly over many years, and may present only one or two symptoms initially:

- Fatigue.
- Nausea, perhaps vomiting.
- Blurred vision.
- In women, frequent vaginal infections.
- In men and women, yeast infections.
- Dry mouth.
- Unusual weight loss or gain. Note that obesity contributes to diabetes. This link is not clearly understood, but the link does clearly, irrefutably exist.
- Excessive thirst – this can happen because the kidneys draw more water from your blood system, causing an increase in urination and corresponding increase in thirst.
- Increased urination (sometimes as often as every hour)
- Slow-healing sores or cuts.
- Unusual itching in the extremities, especially the feet.

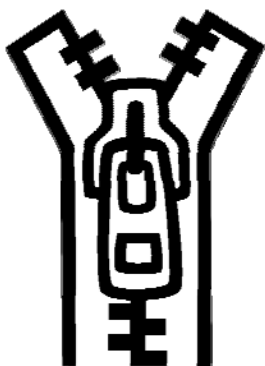
WELCOME NEW CLIENTS

Here are some of the new clients who became members of our “Real Estate Family” this past month. I’d like to welcome you!

Jacqui LaFlemme referred by Kevin Connolly

We love recognizing our new friends and wonderful existing clients who are kind enough to introduce their friends, family and neighbors to us.

Success often comes to those who have the aptitude to see way down the road. ~Laing Burns Jr.



Why So Many Zippers Say YKK

The YKK stands for Yoshida Kogyo Kabushikikaisha (say that five times fast). In 1934 Tadao Yoshida founded Yoshida Kogyo Kabushikikaisha (translated Yoshida Industries Limited). This company is now the world’s top zipper manufacturer, making 90% of all zippers in over 206 facilities in 52 countries. In fact, they not only make the zippers, they also make the machines that make the zippers; no word on if they make the machines that make the parts that make up the machines that make the zippers.

LISA'S LOCAL LEDGER

Free Information Request Form

Please complete the box below and place check marks next to the free reports and information you'd like to receive.

Fax this form to 781-575-9995 or mail it to:

Lisa Flashenburg, 1017 Turnpike St., Ste. 22B., Canton, MA 02021 or just call me at 781-975-0803

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Please send me the requested free information selected below via Mail Fax Email.

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- Five Deadly Mistakes Home Sellers Make
- Making The Move Easy On The Kids
- How Sellers Price Their Homes
- How To Stop Wasting Money On Rent
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- The 10 Dumbest Mistakes Smart People Make When Buying Or Selling A Home

Free Information

- Send me information about your free, no-obligation HomeFinder service.
- Send me the special computer report showing the features and sale prices of up to 15 of the most recent home sales near the following address:
_____, City: _____ or in
the _____ area.
- Please let me know the listing price and features of the home at the following address:
_____.
- Please let me know the selling price of the home at the following address:
_____.
- Please call me to arrange a free, no-obligation market valuation on my house.

Do you have a family member or friend who would enjoy a free subscription to *Lisa's Local Ledger*? Provide me with their contact info., and I'll add them to my mailing list.

Name: _____

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New Math



A teacher was giving her class a math problem: "A wealthy woman died with an estate worth \$10 million. She left one-fifth to her daughter, another one-fifth to her son, one-sixth to charity, and the rest to her second husband. Now, what does each person get?"

A smart kid in the back of class answered, "A lawyer."